

*Webinar on*

# **How to Project Cash Flow to Evaluate Borrower's Ability to Repay Long-term Loans**

# • Learning Objectives

- *How revenue projection determines income statement and income statement determines balance sheet*
- *A critical role of working capital assets, capital expenditures and retained earnings in supporting projection*
- *How to generate cash flow projection with the balance sheet and income statement*



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○ *How to estimate loan needed to realize financial projections*

○ *How to underwrite loan needed to fit lending organization's policies*

○ *How to support loan with appropriate collateral and guarantees*

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# • Areas Covered

- *A critical role of revenues in projecting financial statements and cash flow*
- *Projection of income statement, balance sheet, and cash flow to calculate loan needed to support projection and ability of the borrower to repay the loan*
- *Evaluation of underlying assumptions including the feasibility*



*of revenue growth rate,  
profitability, productivity, efficiency,  
earning retention, and leverage*

*Calculation of loan amount needed  
to support financial projection and  
borrower's repayment ability*

*Analysis of asset collateral base  
available to support repayment*

In this webinar  
you will learn  
how to generate  
cash flow  
projection with  
the balance sheet  
and income  
statement  
How to estimate  
loan needed to  
realize financial  
projections etc

**PRESENTED BY:**

*DEV STRISCHEK - A frequent speaker, instructor, advisor, and writer on credit risk and commercial banking topics and issues, Dev is principal of Devon Risk Advisory Group and engages in consulting, speaking, and training on a wide range of risk, credit, and lending topics. Dev serves as an instructor in RMA's Florida Commercial Lending School.*

On-Demand Webinar

Duration : 60 Minutes

Price: \$200

# Webinar Description

One of the most basic analytical and underwriting tools a banker must have is the ability to determine whether a borrower can repay its loans based on the financial information available. Financial organizations extend credit to borrowers when the borrowers show the ability to repay the loans extended. Ideally, a request for a five-year loan should be supported by a 5-year cash flow projection. Learn key assumptions in a projection and how to assess validity, the value of a downside-most likely projection to stress test the assumptions.



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**[www.grceducators.com](http://www.grceducators.com)**  
**[support@grceducators.com](mailto:support@grceducators.com)**  
**740 870 0321**